Global Environmental Policy

Vision

At Salesforce, we believe the business of business is to improve the state of the world, and we work to make sure our company is a platform for change for all our stakeholders – including our employees, customers, partners, communities, and the environment. Through our global commitments and the policies set forth here, we've set high levels of environmental standards for our business and will continue to look for opportunities to innovate and lead in environmental stewardship, creating a low-carbon future.

Guiding Objectives

- Maintain 100% renewable energy for our global operations[1]
- Maintain our net zero residual emissions status across Scope 1, Scope 2, and Scope 3[2]
- Continue delivering a carbon neutral cloud to our customers
- Influence sustainability across our supply chain

Key Functions and Opportunities

Salesforce works to integrate sustainability into all aspects of our business. We value transparency and trust, and are committed to complying with all local environmental legislation. We report on our environmental metrics, including quantifying our Scope 1, Scope 2, and relevant Scope 3 greenhouse gas emissions as defined by the Greenhouse Gas Protocol. We have specific functions and goals in the following categories:

Governance and Advocacy

We've publicly shared our Climate Policy Principals, which are:

- Reduce Global Emissions: Drive immediate and rapid decarbonization of major sources of global emissions (e.g. the electricity system, buildings, etc.), in alignment with a 1.5°C future.
- Scale nature-based solutions: Protect, restore, and enhance the world's natural systems for removing and storing carbon from the atmosphere (e.g. trees and oceans) in order to deliver at least 30% of emission reductions needed by 2030 to achieve a 1.5°C future.

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[1] 100% renewable energy means procuring electricity / the claims to electricity produced from renewable energy resources equivalent to the electricity we use globally on an annual basis.

[2] We calculate this number by totaling our Scope 1, Scope 2 (market-based methodology), and Scope 3 emissions, and then subtracting our total avoidance and carbon removal credits. See our Climate Action Plan for more details on our net zero strategy.

- **Invest in research and development:** Support innovation and investment in new and existing low-carbon technologies and efficient material utilization to commercialize cost effective solutions for harder-to-abate sectors

Customer Success
- Through Net Zero Cloud, enable our our customers to avoid the risks and seize the opportunities presented by the climate emergency and other environmental and social challenges
- Deliver a carbon neutral cloud to customers
- Engage our customers and partners to help them achieve and uphold their environmental commitments using the Salesforce platform
- Provide customer-specific emissions reports upon request

Data Centers
- Work to promote market reform, improved access to renewable energy, and the proliferation of low-carbon energy sources
- Design, build, and maintain energy and resource efficient data centers
  - Consider our environmental impacts when siting data centers
  - Make environmental requirements clear to infrastructure partners, consistent with the Corporate Colocation and Cloud Buyers' Principles
  - Maximize utilization and efficiency to minimize environmental impact
  - Aim to achieve zero-waste data centers in accordance with the Zero Waste International Alliance (90% landfill diversion from all data center sites)

Real Estate
- Build our workspaces to leading green building standards such as LEED, BREEAM, Green Mark, or other equivalent standards
- Focus on sourcing healthy and sustainable materials that increase human health benefits and reduce environmental impact
- Focus on sustainable operations, including energy efficiency, waste reduction, and water conservation

Travel and Events
- Achieve a 50% reduction in air travel emissions intensity (GHG emissions / $ Revenue) relative to FY20 levels
- Work to make our events more sustainable by conserving resources, sourcing responsibly, reducing waste, and inspiring our attendees to do the same
- Engage vendors and supply chain on our environmental commitments to provide sustainability solutions before, during, and after events

- Reduce nonessential business travel where feasible through the use of technologies such as video conferencing

Procurement
- Outline our commitment to protecting and respecting the environment in our Global Supplier Code of Conduct, and affirm our expectation that our suppliers will comply with all applicable environmental regulations wherever they do business
- Achieve our goal that suppliers representing 60% of our Scope 3 emissions set their own science-based targets by 2024
- Include environmental obligations in supplier contracts with our [Sustainability Exhibit](#)
- Include environmental criteria in our supplier selection and supplier performance evaluation processes

Employee Success
- As part of new-hire orientation, educate new employees on sustainability initiatives and ways to incorporate sustainability into their professional development
- Leverage internal communications and platforms – such as Trailhead, Slack, All Hands, town halls, and emails – to inform and enable employees about environmental issues, Salesforce's sustainability initiatives, and resources to promote customer success in this area
- Support our employee resource groups, Earthforce and Oceanforce, in our communities and offices to support sustainability champions and promote sustainability work around the world
- Provide opportunities through our integrated 1-1-1 philanthropy model that contributes to our employees' ability to engage with local environmental organizations and initiatives

For more information on our current progress and projects, visit our [Salesforce Sustainability page](#) and view our latest [Stakeholder Impact Report](#).