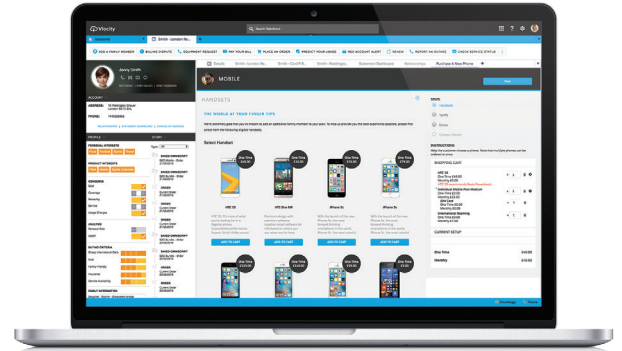


# Configure, Price, Quote

## Generate Accurate Quotes and Orders

Vlocity's CPQ engine enables CSP to quickly define and launch new bundles and offers, and ensure the accurate capture of new, move, add, change and disconnect orders through any channel or device.

- Capture and validate new and MACD orders for consumer and enterprise services
- Enables asset-based ordering based on customers existing products and services
- Configure products for multiple service locations in the same sales order
- Supports one time and recurring, and usage-based pricing
- Open architecture enables seamless integration with legacy and third party BSS/OSS systems



## Vlocity Communications & Media: CPQ – Key Features

### CPQ Engines and Services:

#### High-performance availability, compatibility & pricing engines

- Vlocity CPQ leverages powerful rules engines, is lightning fast and enables the flexible configuration of product and pricing rules.

#### Asset-based ordering and bundle re-parenting

- Vlocity CPQ supports the capture of MACD orders based on the context of services the customer already owns.
- Re-parenting features ensure that individual services are optimized to the most cost-effective bundle.

#### Attribute-based configuration & pricing

- Increased flexibility in defining commercial offers and targeted promotions, while reducing the size of its product catalog.

#### Self-service and mobile ordering

- Exposed through Salesforce Communities, Vlocity CPQ enables ordering by CSP customers and partners.
- Supports ordering from any mobile device.

#### Natural-Language, Visual Rules Designer

- Allows product managers to quickly design new offers and manage promotions through the configuration of availability, eligibility, compatibility and pricing rules.

### CPQ User Interface:

#### Modern UI for CPQ interactions

- Complete user interface to support communications industry opportunity / quote and order capture.

#### ABOUT VLOCITY

Vlocity, a leading industry cloud software company, empowers companies to deliver unified, industry-specific customer experiences. Vlocity industry cloud apps are modern cloud and mobile software that embed industry-specific functionality, best practices, and business processes for customer-centric industries. Built in partnership with Salesforce, the world's #1 CRM company, Vlocity industry cloud apps leverage the omnichannel capabilities of the Salesforce Customer Success Platform to enable companies to achieve faster business agility and time-to-value from the cloud.

Learn more at [www.vlocity.com](http://www.vlocity.com) and follow us at @vlocity.

